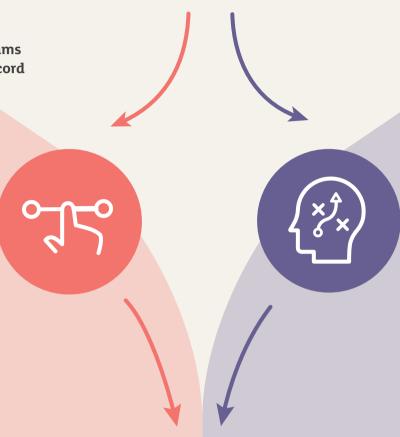


## We create high performance factories

Find out how we make your people the agents of change in your business, how we transform product and process capability and how we harness technology to accelerate learning, fault finding and mean time to repair.

Or how we combine all three to enable sustained high performance in your factories.

# Two paths to better business performance



## We create high performance factories through People, Process and Technology:

We make your leaders and teams agents of change, enabling your people to master all the competencies, behaviours and skills to imagine, lead and sustain improvement, change and transformation. Learn the psychology of high performance and then engage and inspire every person and team in your business to achieve their best work. Discover and nurture the latent talent in your organisation and attract and retain the best people.

### Look beyond your current operations to Improvement or Transformation

Simply running your business day to day can often blind you to the opportunities to improve. We can provide you with the capacity and capability to improve or transform your organisation without compromising your current business or your future business goals.

## Transformation

We help you understand your customer's requirements, develop market leading propositions and customer led innovation then align end to end capability operational transformation. We call this Right to Left Thinking.

Transformation enables you to better understand your customers, develop market winning propositions, take a fresh look at old problems and enable customer-led innovation. Together we enable cross functional teams to translate what your consumers and customers perceive as valuable into an end to end operational capability to supply products, services and experiences sustainably and profitably.

We will transform your product and process designs, attract new talent, reveal latent talent and enable your people to realise their full potential. Transformation has the potential to redefine the expectations of your customers and to align your people, process and technology to deliver a sustainable and profitable business. We call this Right to Left Thinking.

## People

We make your leaders and teams agents of change, enabling your people to master all the competencies, behaviours and skills to imagine, lead and sustain improvement, change and transformation. Learn the psychology of high performance and then engage and inspire every person and team in your business to achieve their best work. Discover and nurture the latent talent in your organisation and attract and retain the best people.

## Improvement

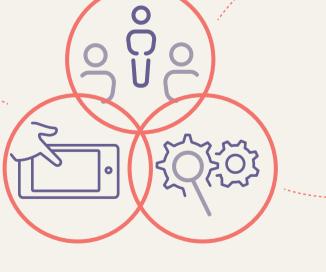
We coach and mentor leaders and their teams to build robust foundations that enable record levels of performance to be sustained. We call this Left to Right Thinking.

Scalable, accessible and affordable -Improvement is within the capability of all businesses. Improving Safety, Quality, Cost, Delivery, Motivation and Environmental performance will maximise the value of your people, processes and technologies. Appropriately led improvement engages and inspires people to own their performance, set demanding goals, build compelling visions and achieve their best work. Through programmes of targeted education, coaching and mentoring operating teams and their leaders learn and master all the skills, knowledge and behaviours to live sustained high performance. Improvement assures every process you employ is capable, available, adequate, flexible, agile, flowing, pulled and levelled.

Improvement aligns your organisation and your suppliers to the needs and ambitions of your leaders. The development of learning factories assures the technical memory of your organisation is captured, shared and built upon, underpinning your continuous improvement.

#### Technology

We enhance and design technology to recognise, diagnose, solve and share the causes of production and process losses. We train people and teams to use workplace technology effectively, enabling the sharing of best practice and the emergence of technical memory. We make sure all operators can differentiate between safe and unsafe practices as well as normal and abnormal operating conditions.



#### **Process**

We design, deploy and validate product and process designs, quality and maintenance systems and the end-to-end supply chain, securing your competitive advantage with the most dependable, responsive, and flexible operation at the lowest cost. We maximise yield and asset productivity while minimising labour costs, defects and customer complaints. Supply chain mastery ensures that customer demand is met, storage and inventory costs are minimised and capital assets are optimised.

Making business better is business as usual. We call it: Total Flow. When we develop a synergy of people, process, products and technology magic happens on an industrial scale. The outcome is high performing factories architected by people for people, operating safely, sustainably and profitably. Making business better is business as usual. We call it Total Flow.

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